# Respondents from Otago and Canterbury are most satisfied with their overall experience

#### **OVERALL SATISFACTION**

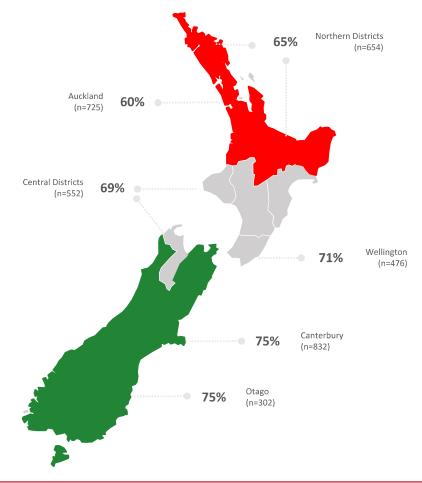
(% more than satisfied)

TOTAL 2021 **69%** 

#### How does this compare with last year?

Base: All respondents (Excluding Don't know/not applicable) (n=3,607)

Satisfaction	<b>2021</b> (n=3,607)	<b>2020</b> (n=5,580)	<b>2019</b> (n=4,196)
Northern Districts	65%	66%	65%
Auckland	60% 63%		62%
Central Districts	69%	71%	69%
Wellington	71%	67%	67%
Canterbury	75%	71%	72%
Otago	75%▲	67%	71%



☐☐ Significantly higher/lower than Total Cricket 2021

## Otago and Canterbury respondents are also more likely to recommend their cricket club

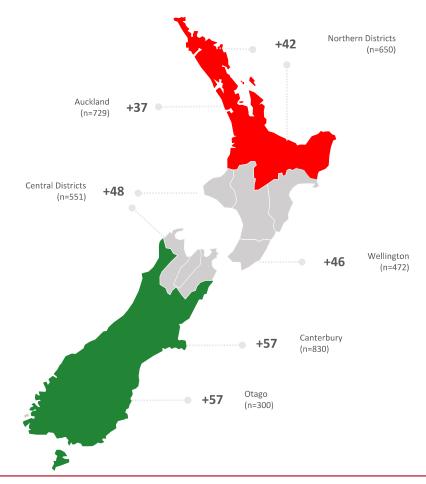
NPS

(% promoters - % detractors)



#### How does this compare with last year?

NPS	<b>2021</b> (n=3,597)	<b>2020</b> (n=5,566)	<b>2019</b> (n=4,182)
Northern Districts	+42	+40	+38
Auckland	+37▲	+38	+32
Central Districts	+48	+46	+47
Wellington	+46▲	+43	+38
Canterbury	+57▲▲	+50	+47
Otago	+57	+49	+49



### Those from Auckland are least likely to perceive value for money

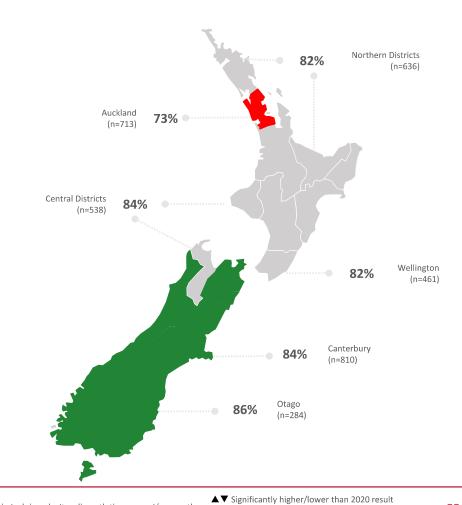
**VALUE FOR MONEY** 

(% agree or strongly agree)

TOTAL 2021 **81%** 

#### How does this compare with last year?

Value for money	<b>2021</b> (n=3,503)	<b>2020</b> (n=5,429)	<b>2019</b> (n=4,113)
Northern Districts	82%	79%	81%
Auckland	73%	75%	74%
Central Districts	84%	84%	83%
Wellington	82%	83%	80%
Canterbury	84%▲	82%	80%
Otago	86%	86%	84%



Base: All respondents (Excluding Don't know/not applicable) (n=3,503)

Q11. To what extent do you agree or disagree with the following... The opportunities, services and benefits that I/ your child receive/ receives from their club make it well worth the money I/ you or they av Significantly higher/lower than 2019 result pay

☐☐ Significantly higher/lower than Total Crciket 2021

## Auckland respondents are also less likely to rejoin their club next season

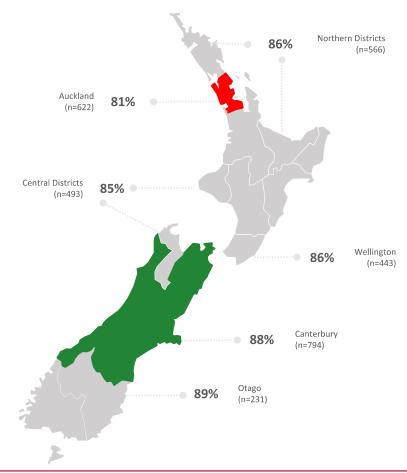
Likelihood to rejoin

(% likely or very likely)

TOTAL 2021 **86%** 

#### How does this compare with last year?

Likelihood to rejoin	<b>2021</b> (n=3,299)	<b>2020</b> (n=4,921)	<b>2019</b> (n=3,786)
Northern Districts	86%	88%	85%
Auckland	81%	84%	84%
Central Districts	85%	85%	87%
Wellington	86%	87%	84%
Canterbury	88%	87%	88%
Otago	89%	87%	91%



# Auckland Cricket respondents are less satisfied with the overall joining process

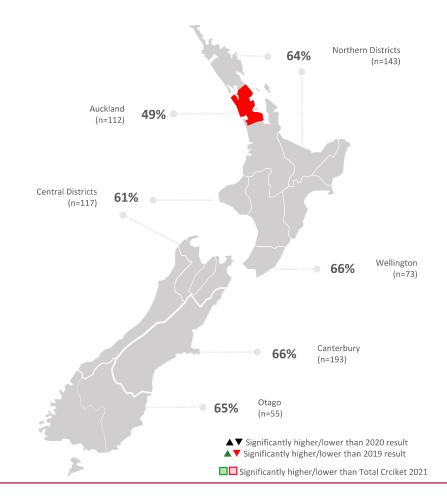
Joining process

(% very or extremely satisfied)

TOTAL 2021
61%

#### How does this compare with last year?

Joining process	<b>2021</b> (n=705)	<b>2020</b> (n=1,177)	<b>2019</b> (n=813)
Northern Districts	64%	69%	63%
Auckland	49%	54%	56%
Central Districts	61%	69%	60%
Wellington	66%	71%	54%
Canterbury	66%	63%	59%
Otago	65%	72%	50%



Base: All respondents who are new members (Excluding Don't know/not applicable) (n=705)

## Reason for belonging to a club

Reason for belonging	<b>TOTAL</b> (n=3,302)	Northern Districts (n=581)	<b>Auckland</b> (n=680)	Central Districts (n=502)	Wellington (n=454)	<b>Canterbury</b> (n=807)	Otago (n=236)
To play competitively	32%	38%	36%	34%	31%	29%	24%
To have fun 31%	31%	27%	29%	25%	37%	36%	33%
To learn/ improve skills	20%▼	20%	16%▼	23%	16%▼	21%	28%▲
To socialise	8%	6%	8%	8%	9%	8%	9%
To get fit and healthy	3%	3%	5%	4%▲	4%	2%	2%
To have access to facilities and playing fields/venues/courts	1%	1%	2%	1%	2%	1%	1%
Other	4%	4%	4%	6%	3%	4%	3%

### Satisfaction across regions: more than satisfied with key drivers

<b>Key drivers</b> (% more than satisfied)	<b>TOTAL</b> (n=3,046-3,586)	Northern Districts (n=537-649)	<b>Auckland</b> (n=617-726)	Central Districts (n=465-555)	Wellington (n=389-467)	<b>Canterbury</b> (n=692-824)	<b>Otago</b> (n=240-302)
Being friendly and welcoming	79%	80%	74%	78%▼	79%	84%	80%
The social environment at the club	70%	72%	64%	69%▼	70%	72%	74%
Providing me/ them the information I/ they need when I/ they need it	68%	65%	62%	69%	68%	75%▲	74%▲
Is fair and provides equal opportunities for all players	67%	68%	60%	66%▼	67%	75%▲	69%
Being professional and well managed	67%	63%	61%	70%	69%	73%	70%
The quality of the coaches or instructors	63%▼	60%	54%▼	67%▼	67%	67%	64%
Having well maintained playing/ training venues/ fields/ courts	62%▼	55%	57%▼	67%	61%	66%	68%
Helping me/ them to fulfil my/ their potential	58%▼	57%▼	53%	58%▼	58%▼	64%	60%
Having clean and well maintained facilities e.g. clubrooms, changing rooms, toilets	57%	52%	55%	62%	53%	60%	59%

59

## Satisfaction across regions: more than satisfied with secondary drivers

Secondary drivers (% more than satisfied)
Providing a safe environment for adults and children
Encouraging good sportsmanship and fair play
Fostering a sense of pride in our/ their club
The ease of accessing the clubs venues/ fields/ courts for training or casual playing
Engaging with the local community
Having qualified / experienced officials available when I/ they compete

<b>TOTAL</b> (n=2,892-3,574)	Northern Districts (n=544-648)	<b>Auckland</b> (n=599-716)	Central Districts (n=475-555)	Wellington (n=347-471)	<b>Canterbury</b> (n=635-819)	<b>Otago</b> (n=239-301)
78%	74%	73%	80%	79%	83%	81%
76%	74%	70%	77%	76%	81%	78%
71%	69%	66%	72%	70%	74%	76%
68%	66%	64%	68%▼	68%	72%	74%
59%	59%	57%	57%▼	58%	64%	60%
49%	45%	40%	49%	50%	57%	53%

### **Focus for improvement**

	•	•	
<b>Focus</b>	tor	Impro\	/ement

Player development programmes

Playing/ training venues/ fields/ courts

Facilities e.g. club rooms, changing rooms, toilets

Quality of coaching or instructors

Number of coaches or instructors

Communications

Social activities

Quality of officiating

Management of the club

Access to equipment

Other

<b>TOTAL</b> (n=3,696)	Northern Districts (n=658)	<b>Auckland</b> (n=737)	Central Districts (n=559)	Wellington (n=480)	<b>Canterbury</b> (n=834)	<b>Otago</b> (n=304)
20%	22%	18%	21%	21%	19%	22%
14%	17%▲	17%▲	10%	14%	14%	10%
11%	10%	14%	8%	16%▲	12%	9%
8%▼	7%▼	9%▼	9%	10%	8%	7%
8%	8%	7%	9%	5%	8%	9%
4%▼	4%	3%	5%	4%	3%	6%
4%	3%	3%	5%	4%	5%	7%
4%	3%	4%	5%	1%	3%	4%
3%	5%	5%▲	3%	3%	2%	2%
3%▼	3%	3%	4%	3%	3%	3%
7%▲	6%	9%▲	7%	5%	6%	5%